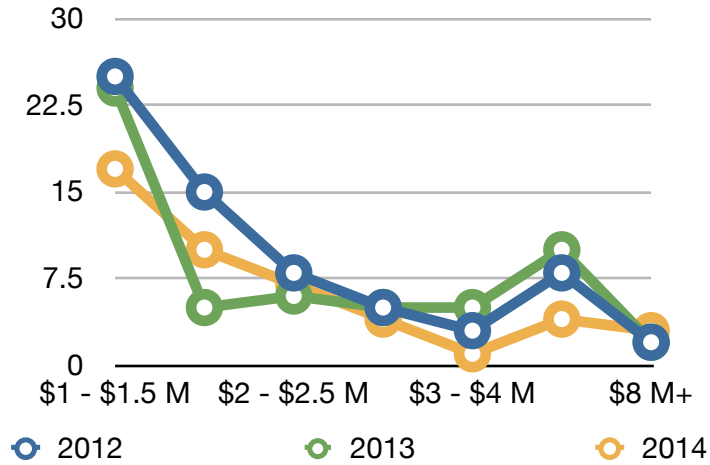


Sold Price Ranges	2006	2007	2008	2009	2010	2011	2012	2013	2014	Avg.	Q1'14	Q2'14	Q3'14	Q4'14	2014	Active YTD	Pending YTD
\$1 - \$1.5 M	1	5	5	9	12	7	25	24	17	11	7	10			17	12	2
\$1.5 - \$2 M	8	14	9	9	13	10	15	5	10	10	5	5			10	9	6
\$2 - \$2.5 M	11	9	7	5	5	6	8	6	7	7	4	3			7	5	1
\$2.5 - \$3 M	11	5	5	7	4	3	5	5	4	6	1	3			4	6	2
\$3 - \$4 M	4	8	8	2	3	9	3	5	1	5	1	0			1	4	1
\$4 - \$8 M	1	3	3	2	3	8	8	10	4	5	4	0			4	17	0
\$8 M+	3	4	4	2	0	1	2	2	3	3	1	2			3	9	0
Total	39	48	41	36	39	45	66	57	46	46	23	23			46	62	12
At or Above List Price	3	5	4	4	0	1	8	7	6	4	3	3			6	n/a	na
Average DOM	93	87	151	140	121	159	179	172	160	138	173	147			160	143	177
List Vs. Sales	-9.3	-7.5	-16	-16	-11.6	-7	-7.7	-7.7	-10.2	-10	-13.3	-7.2			-10.2	na	na

2012,2013,2014



2014 Quarterly

