

Sold Price Ranges	2006	2007	2008	2009	2010	2011	2012	2013	2014	Avg.	Q1'14	Q2'14	Q3'14	Q4'14	2014	Active YTD	Pending YTD
\$1 - \$1.5 M	1	5	5	8	7	18	8	8	3	8	0	3			3	1	2
\$1.5 - \$2 M	8	14	9	9	13	13	6	6	4	10	2	2			4	0	1
\$2 - \$2.5 M	11	9	7	5	5	6	7	12	4	8	2	2			4	4	1
\$2.5 - \$3 M	5	11	5	5	7	3	4	4	4	6	2	2			4	4	1
\$3 - \$4 M	11	4	8	8	2	3	9	8	3	7	3	0			3	3	1
\$4 - \$5 M	3	1	3	3	2	3	8	3	2	3	2	0			2	4	2
\$5 M +	7	3	4	4	2	0	1	1	0	3	0	0			0	3	4
Total	46	47	41	42	38	46	43	42	20	44	11	9			20	18	12
At or Above List Price	3	5	4	0	1	8	4	6	5	4	2	3			5	n/a	n/a
Average DOM	93	87	151	140	121	159	163	193	166	138	226	106			166	205	108
List Vs. Sales	-9.3	-7.5	-16	-16	-11.6	-7	-8.2	-6.1	-6.4	-9.2	-6.6	-6.2			-6.4	na	na

